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**BHARTI SCHOOL OF TELECOMMUNICATION TECHNOLOGY
AND MANAGEMENT, IIT DELHI**

AIRTEL LECTURE

Date :5th September, 2018 (Wednesday)

Venue: Bharti School of Telecommunication Technology and Management, Seminar Hall IIA 101, Ground Floor, IIT Delhi

Timing: 3.00 P.M. – 4.30 P.M

“Right of Way Policy”

By

Rajan S. Mathews

Director General, COAI

Speaker's Profile:

Rajan S. Mathews

**Director General – Cellular Operators Association of India (COAI)
– India's largest Communications Industry Association**

Prior to joining COAI as **DG** in April 2010, Rajan served in many senior executive positions such as **CEO, COO** and **CFO** of such major companies as **AT&T Wireless, Birla-AT&T (now IDEA), Telargo** (a JV of NTT DoCoMo), **Afghan Wireless, Call Sciences**, and as a senior financial executive at **Beatrice International, Columbia-Tri Star Pictures, and Pricewaterhouse Coopers (PwC)**.

Mr. Mathews specialises in international operations and start-up ventures, turnarounds, mergers & acquisitions and venture financing. He assisted in raising over USD1.5 billion of financing for companies through public and private offerings of equity, debt and private placements. He has managed companies in such diverse palaces as the USA, Afghanistan, India, UK, France, Germany, Belgium, Taiwan and Hong Kong.

Rajan has served and continues to serve on the boards of several for-profit and non-profit organisations. He earned both his **Master of Business Administration (Finance & Accounting)** and **Master of Arts (Economics)** degrees from Rutgers University (USA) and he is a **CPA** from the State of New Jersey, USA.



Abstract

The RoW (Right of Way) rules are considered as a key enabler for **expediting the deployment of underground (optical fibre) and over ground (mobile towers) infrastructure** in India. The rules aim to **rationalise administrative expenses** across the country. Even though the need of telecom infrastructure is well known, the **industry is struggling** with the basics when it comes to RoW. While some states have adopted the RoW, the implementation is still an issue for other states adopting it.

We look forward to your participation. Please be seated by 2.45 p.m.